

# 8 Data-driven Wins to Unlock Budget & Buy-in

**Build your case for Human Risk Management. With REAL RESULTS from Mimecast's Human Risk Management Platform.**

## 01. Replace legacy tools and save big

**15% of critical risk indicators uncovered** – existing standalone tools missed these, but a platform approach exposed gaps in endpoint and cloud app visibility, all without proxies or TLS inspection.

## 03. Detect source code exfiltration

**86% of security leaders** feared employees were leaking data to GenAI tools. Protecting intellectual property started with platform-level visibility into developer activity.

## 05. Expose hidden data exfiltration tactics

**64% of security pros** were challenged when identifying data movement between personal and corporate domains. Spotting these patterns helped mitigate insider threats.

## 07. Avoid phishing risks

**70% fewer phishing clicks** – the same organization reported a major drop in phishing risk.

## 02. Flag risky employees

**3% of employees** flagged for working multiple jobs, breaching contracts, and exposing sensitive data – early identification of these risks saved millions in damages.

## 04. Prevent costly media leaks

**1 high-ranking executive** stopped from leaking sensitive financial data via personal email. Early detection of these behaviors prevented reputational and financial fallout.

## 06. Reduce sensitive data events

**73% reduction in incidents** – a global pharmaceutical manufacturer dramatically improved sensitive data handling.

## BONUS: Proven ROI 08.

**255% return on investment** over 3 years with Mimecast email security.

### Ready to build your business case?

Uncover your greatest sources of risk from repeat offenders, data mishandlers, and those who are highly attacked, with actionable insights, and build a data-driven business case for Human Risk Management.

**See the Human Risk Command Center**

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