mimecast | global partner program

# Deal Registration Overview

## Adding value for customers & partners

The Mimecast Deal Registration Program has been designed to support you in winning new Mimecast customers. When you identify a new Mimecast opportunity and register it via our partner portal, additional resources and discounting can be made available to those that qualify.

### Mimecast Deal Registration Program – Highlights

- **A dedicated Channel Sales team to guide you through the process**
- **Generous discounts for a stronger competitive position on approved Deal Registrations**
- **Protection for business opportunities that you discover**
- **Sales and Technical support provided if required, to help you win new opportunities**
- **Our Partner Portal provides you with visibility and status of each Deal Registration**
- **Simple and easy process**

Our partner portal is an intuitive web-based application where partners can create prospects, deal registrations, quotes as well as place orders online. Here you can also access Mimecast University where a wealth of Technical and Sales training is available at your fingertips.

### Partner Portal Login here:

https://portal.mimecast.com/Partner/common/Login

### Contact a Channel Representative here:

- **Europe:** emepartners@mimecast.com
- **South Africa:** Channel@mimecast.co.za
- **North America:** uspartners@mimecast.com
- **Australia & APAC:** aupartners@mimecast.com
- **Middle East:** middleeast@mimecast.com